

Bosch Sensortec

Success stories don't just happen.
They are made.



Job Offer



BOSCH

Sales Manager Europe

Corporate success at Bosch is determined by innovation capability and an edge in know-how. Accept with us the challenge of new tasks by your willingness to permanently learn something new.

Bosch Sensortec GmbH in Reutlingen provides micro-mechanical sensors and their applications for the consumer electronics market. The young organization is a full subsidiary of the Robert Bosch GmbH, the pioneer and the world's largest manufacturer of micro-mechanical sensors.

Your Responsibilities:

- Manage sales activities in order to generate sustainable sales growth in EMEA region.
- Identify, qualify and acquire new direct accounts and develop existing ones.
- Support, motivate and train distributors in EMEA region and coordinate their activities.
- Promote existing products and develop new product design-in opportunities.
- Negotiate pricing, agreements and terms with customers that are protecting the legal and financial interests of the company.
- Overall responsibility for customers service and satisfaction: understand their needs and formulate and execute strategy to meet them.
- Build and develop long term relationships at all levels at key customers.
- Ensure timely and concise feed-back from the market to internal stakeholders: management, marketing and engineering.
- Achieve sales target while complying with company procedures, including timely reporting and providing accurate forecasts.

Your skills:

- Can do creative attitude and able to work in an international team environment.
- Outstanding interpersonal and presentation skills

You are a team player and have a very command of of English. We offer excellent development opportunities and flexible working hours. We are also happy to provide assistance with accommodation.

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Apply now!

Job ID: 57328488



Send your application with reference number to:

Bosch Sensortec GmbH
Personnel Department, Ms. Wildgruber
Gerhard-Kindler-Str. 8
72770 Reutlingen

Phone: +49 (0)7121 35-35913

www.bosch-sensortec.com

job.application@bosch-sensortec.com

Your Profile:

- University / Master degree or equivalent in electronics or sales.
- Minimum 3 years of experience in technical sales.
- Personal involvement with European distributors and key customers in Europe.
- Previous experience in complex sales cycles and consumer electronics required.
- Prior experience in MEMS technology, markets and related applications desired.